



Senior Beauty Advisor

We offer

- High base and even higher commissions and bonuses!
- On-job training by both international and local trainers
- Fun and energetic work environment in premium locations
- Luxurious company events, premium vacations and perks
- Medical insurance and additional benefits

Description

We are looking for a high-performing and motivated Senior Beauty Advisor to help us meet our customer acquisition and revenue growth targets by keeping our company competitive and innovative in the luxury skin care market. You will be responsible for maximizing our sales team potential, crafting sales plans, and justifying those to plans to the upper management.

Responsibilities

- Demonstrate and provide information on promoted products/services
- Share professional product knowledge, leading to achieving sales target
- Use testimonials to show past success records
- Identify and understand customers need and requirements, and make recommendation on products and services
- Report to shop manager on related information (interest level (Best seller), questions asked by customer, number of samples/flyers distributed etc)
- Drives sales through engagement with customers, suggestive selling, and sharing product knowledge.
- Assist on daily operations such as presentation of displayed products and area cleanliness.

Requirements

- Proven working experience as a Promoter
- Track record of over-achieving quota
- Ability to understand customer needs and handle different types of personalities
- Strong listening, communication, presentation and social skills
- A highly motivated person who is sales-driven and result orientated

Apex Retail Pte Ltd
250 Tanjong Pagar Road #08 – 01
St. Andrew's Centre Singapore 088541
Tel: 6258 9203 Fax: 6255 1186
Email: contact@apexretail.com.sg
UEN: 200703176C